

REDCEDAR

TECHNOLOGY GROUP

Company Name: Red Cedar TG-MTE, LLC

Address: 2115 Stephens Place Suite 310, New Braunfels TX 78130

Contracting Options: SBA 8(a) Certified, GSA MAS, GSA STARS III

Status: Tribally Owned Small Disadvantaged Business

SBA 8(a) Exit Date: 3/12/2028

UEI: M9XRJJKC8DS4

Cage Code: 7VKL1

Contact: RCTG-Biz@redcedartg.com

Website: www.redcedartg.com



ABOUT US

Red Cedar TG-MTE, LLC is a Small Business Administration (SBA) recognized Tribally 8(a) Small Disadvantaged Business (SDB) owned by the Modoc Nation of Oklahoma, a Bureau of Indian Affairs recognized tribal organization. Our unique status as a minority-owned business, deeply rooted in the rich heritage and values of the Modoc Nation, provides federal customers with the opportunity to engage in impactful contracting. Partnering with us means engaging with a company that embodies the spirit of diversity, innovation, and unparalleled expertise, while supporting the growth of minority-owned businesses in the federal marketplace.

Utilizing the SBA 8(a) program will also streamline your procurement process, offering top-tier IT and telecommunications services while supporting the growth and diversity of our culturally rich enterprise. By choosing our 8(a) business, your federal agency can benefit from a procurement process that is characterized by speed, efficiency, and simplicity. We are dedicated to providing a seamless and responsive experience that allows you to focus on your core mission while we deliver exceptional value and performance. Let's streamline your procurement process and achieve success together.



TRIBAL 8(A) ADVANTAGES

✓ SOLE-SOURCE CONTRACTING

Our 8(a) certification allows your agency to award sole-source contracts to us, streamlining the procurement process and providing you with an efficient and reliable partner to meet your needs. This expedites the acquisition of goods and services, saving time and administrative resources for your agency.

✓ ACCESS TO SPECIALIZED CAPABILITIES

By choosing our 8(a) certified business, you gain access to a diverse set of specialized capabilities and an agile team that is empowered to efficiently navigate federal contracting requirements. We bring a unique perspective and an innovative approach to addressing your agency's challenges and objectives.

✓ EXPERTISE IN FEDERAL REGULATIONS

Our 8(a) certification signifies that we have a thorough understanding of federal regulations, including those related to contracting, compliance, and reporting. This expertise ensures that your agency can confidently engage with a contractor who is well-versed in the intricacies of federal requirements, reducing the risk of compliance-related issues.

✓ SIMPLIFIED COMPLIANCE DOCUMENTATION

When working with our 8(a) certified business, your agency can expect streamlined compliance documentation. We are experienced in navigating the complex landscape of compliance requirements, ensuring that all necessary documentation is efficiently managed and submitted in accordance with federal regulations.

SOLE SOURCE ADVANTAGES

- ✓ SBA may award a direct award contract (sole source) with an unlimited ceiling to an 8(a) participant owned and controlled by a Native American tribe per **13 CFR 124.506(b)**.
- ✓ Sole source offers flexibility and reliability through direct negotiations per **13 CFR 124.503** and competitive threshold exemptions per **48 CFR 19.805-1**.
- ✓ Elimination of pre-award schedule risk as Native American sole source procurements can not be protested per **13 CFR 124.517(a)**.
- ✓ Tribal 8(a)s like Red Cedar TG, unlike other 8(a) companies, provide the Government with a virtually unlimited sole source ceiling per **48 CFR 6.303-1**.
- ✓ The Government may award sole source contracts to Tribal 8(a) companies up to \$22M without Justification and Approval (J&A) and more than \$22M with J&A, offering an unlimited threshold per **13 CFR 124.506(a)**.
- ✓ Pre-competed, easy-to-use contract with streamlined ordering procedures based on **FAR 16.505**.



U.S. Small Business Administration

8(a) CERTIFIED



30-60 DAYS

The time it typically takes for a quick, smooth transition to full contract operations with an 8(a) company.

BENEFITS OF TRIBAL AND SOLE SOURCE CONTRACTING

✓ PRE-NEGOTIATED TERMS

Working with our 8(a) certified business allows your agency to take advantage of pre-negotiated terms and conditions, expediting the contracting process and simplifying the administrative requirements associated with procurement. This efficient approach ensures that both parties can focus on the successful execution of the contract.

✓ PROVEN ELIGIBILITY AND CAPABILITY

As an 8(a) certified business, we have undergone a comprehensive certification process to demonstrate our eligibility and capability to deliver exceptional products and services. This means that your agency can confidently engage with a pre-qualified supplier, reducing the time and effort typically associated with vetting potential contractors.

✓ REPORTING EFFICIENCY

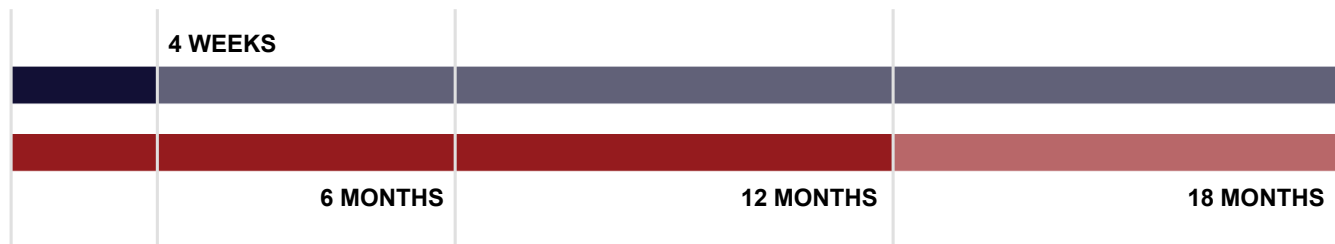
By partnering with our 8(a) certified business, your agency can benefit from reporting efficiency. We understand the importance of timely and accurate reporting, and we are committed to delivering the necessary documentation in a streamlined and efficient manner, reducing the administrative burden on your agency.

✓ TRANSPARENT AND COLLABORATIVE APPROACH

We foster a transparent and collaborative approach to compliance and reporting, ensuring that your agency is kept informed and involved throughout the contract process. Our commitment to open communication and partnership enables both a smooth and efficient compliance and reporting experience.

ACCELERATED PROCUREMENT TIMELINE

Measured in weeks rather than months, a sole source procurement provides the Government with Red Cedar TG's high-quality and CPARS demonstrated performance six times faster than a standard procurement. With open discussions across the procurement process immediately following SBA approval, we offer the ability and expertise to help tailor pre-award requirements for our customers to best achieve their desired post-award outcomes.



RED CEDAR TG SOLE-SOURCE PROCESS 3 - 4 WEEKS

1. Develop SOW
2. Identify Budget
3. Submit Sole-Source Solicitation to SBA
4. Receives SBA Response within 5 Days
5. Negotiate and Award Contract
6. Start Performance

STANDARD PROCUREMENT PROCESS 12 - 18 MONTHS

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|------------------------------|-----------------------------------|
| 1. Develop SOW | 7. Receive and Evaluate Responses |
| 2. Identify Budget | 8. Establish Competitive Range |
| 3. Identify Contract Vehicle | 9. Discussion, ENs, FPRs |
| 4. Develop Solicitation | 10. Award Contract |
| 5. Post Solicitation | 11. Protests & Associated Delays |
| 6. Amend Solicitation | 12. Start Performance |

LEARN MORE

To learn more about Red Cedar TG visit our website or contact us at RCTG-Biz@redcedartg.com.

OUR CAPABILITIES

- ⇒ IT Operations & Maintenance
- ⇒ Enterprise Architecture and Business System Modeling
- ⇒ Software Engineering and Application Development
- ⇒ Telecommunications (Inside/Outside Plant)
- ⇒ Distributed Antenna Systems (DAS)
- ⇒ Health Technology Services

OUR NAICS

- 238210 Electrical Contractors and Other Wiring Installation Contractors
- 334220 Electrical Radio and Television Broadcasting and Wireless Communications Equipment Manufacturing
- 513210 Software Publishers
- 517121 Telecommunications Resellers**
- 517810 All Other Telecommunications
- 541330 Engineering Services
- 541511 Custom Computer Programming Services
- 541512 Computer Systems Design Services

541519 Other Computer Related Services
See website for additional NAICS information

SOCIOECONOMIC STATUS

SBA Small Disadvantage Business (SDB)
Indian Small Business Economic Enterprise (ISBEE)

RATINGS/CERTIFICATIONS

SBA 8(a)

