

# REDCEDAR

## TECHNOLOGY GROUP

**Company Name:** Red Cedar TG-MTE, LLC  
**Address:** 2115 Stephens Place Suite 310, New Braunfels TX 78130  
**Contracting Options:** SBA 8(a) Program, GSA MAS, GSA STARS III  
**Status:** Tribally Owned 8(a) Small Disadvantaged Business (SDB)  
**SBA 8(a) Exit Date:** 3/12/2028  
**UEI:** M9XRJJKC8DS4  
**CAGE Code:** 7VKL1  
**FCL:** Top Secret  
**Contact:** RCTG-Biz@redcedartg.com



U.S. Small Business  
Administration

## ABOUT US

Red Cedar TG provides comprehensive telecommunications solutions to a diverse client base including commercial, government, and healthcare. Our expertise lies in developing, deploying, and maintaining secure, reliable, and cost-effective solutions that are sustainable. We have expanded our specialization to include not only indoor/outdoor fiber optic solutions and CAT 6 network cabling but also advanced Distributed Antenna Systems (DAS), which enhance wireless coverage in complex environments. Our portfolio covers a range of low voltage cabling solutions, catering to large-scale facilities such as hospitals and accommodating clients of varying sizes. Our experienced telecommunications team includes military veterans with over 12 years of experience, are backed by BICSI certification and relevant industry credentials, and are adept at implementing intricate telecommunications infrastructures, including state-of-the-art DAS networks.

## PAST PERFORMANCE

### **Project:** BAMC COTO DAS Expansion

**Customer:** Brooke Army Medical Center (BAMC)

**Date:** 09/2023 – 03/2025

**Contract Value:** \$8.6M

**Description:** Project is for the installation and configuration of CommScope brand ERA® DAS C-RAN neutral host antenna system and ION-E® Universal Access Point 2 (UAP2) supporting all major Mobile Network Operators' (MNOs) 5G frequencies within BAMC and Consolidated Office Tower (COTO) buildings providing 95% coverage across 13 floors and over 2.1 million square feet. Additional installation of CommScope brand ONECELL® small-cell network platform at the Taylor Burk Clinic on Camp Bullis multiplying the capacity of available spectrum for over 15,000 square feet in real time to support intense usage surges and eliminate border interference and call drops due to handovers.

### **Project:** METC Distributed Antenna System Installation

**Customer:** Medical Education Training Center (METC)

**Date:** 09/2020 – 03/2023

**Contract Value:** \$2.3M

**Description:** Project encompassed installation and termination of new cabling and fiber, covering a total of 749K feet across 20 floors in five buildings, and the installation of CommScope Universal Access Points (UAPs). The CAT 6A Plenum cabling was integral to the CommScope ION-E DAS all-digital system which includes the mesh UAP network across designated sections among the five Medical Instructional Facilities (MIF) at METC and the BAMC Head-End. This comprehensive installation required coordinating with MNOs to ensure compatibility with current and future wireless infrastructures during and post commissioning.

### **Project:** JJ Pickle Federal Building Renovation

**Customer:** Hammer LGC, Inc

**Date:** 11/2021 – 03/2022

**Contract Value:** \$57K

**Description:** Project included the acquisition and installation of all materials, equipment, and labor for the renovation of the Corporation for National and Community Service (CNCS) area for Army Futures Command, JJ Pickle Federal Building in Austin, TX upgrading copper and fiber telecommunications backbone. Work included running and terminating over 16K feet of CAT 6 cable, 12 and 24 strand single and multi-mode fiber, and Chatworth branded equipment to multiple intermediate distribution frame (IDF) closets.

## BUSINESS DATA

### FOCUS AREAS

- ⇒ Indoor/outdoor fiber optic installation
- ⇒ Low voltage cabling solutions - all copper cable types.
- ⇒ Wireless network design and installation
- ⇒ Network and communications services
- ⇒ Active & Passive DAS solutions
- ⇒ Concrete coring

### NAICS

238210	Electrical Contractors & Other Wiring Installation Contractors
334220	Electrical Radio, TV Broadcasting & Wireless Equipment Manufacturing
513210	Software Publisher
517111	Wired Telecommunication Carriers
<b>517121</b>	<b>Telecommunications Resellers</b>
517810	All Other Telecommunications
541330	Engineering Services
541511	Custom Computer Programming Services
541512	Computer Systems Design Services
541519	Other Computer Related Services
561410	Documentation Preparation Services
611420	Computer Training

### CERTIFICATIONS

CMMI Development Level III  
CMMI Services Level III  
ISO 9001:2015



LEARN MORE

## OFFICES

2115 Stephens Place, Ste 310  
New Braunfels, TX 78130  
(830) 549-3111

5504 Bandera Road, Ste 203  
San Antonio, TX 78238  
(830) 549-3111

1728 Corporate Crossing, Ste 1  
O'Fallon, IL 62269  
(618) 420-9109

## BENEFITS OF TRIBAL AND SOLE SOURCE CONTRACTING

Red Cedar TG is a Tribally Owned SBA Certified 8(a) SDB owned by the Modoc Nation. Our company headquarters is in New Braunfels, Texas but we have satellite offices in San Antonio, Texas and O'Fallon, Illinois. We make it easy for government agencies to do business with us as an 8(a) by offering unique, flexible, and streamlined sole source procurement options for agencies.

### SOLE SOURCE ADVANTAGES

- ✓ Direct award contract offered by SBA with an unlimited ceiling to an 8(a) participant owned and controlled by a Native American tribe per **13 CFR 124.506(b)**.
- ✓ Flexibility and reliability through direct negotiations per **13 CFR 124.503** and competitive threshold exemptions per **48 CFR 19.805-1**.
- ✓ Elimination of pre-award schedule risk as Native American sole source procurements can not be protested per **13 CFR 124.517(a)**.
- ✓ Virtually unlimited sole source ceiling per **48 CFR 6.303-1**

### WHY TRIBAL 8(A)?

- ✓ The Government may award sole source contracts to Tribal 8(a) companies up to \$22M without Justification and Approval (J&A) and more than \$22M with J&A, offering an unlimited threshold per **13 CFR 124.506(a)**.
- ✓ Small and SDB credit received through subcontracting work to Red Cedar TG (**FAR Subpart 19.703**).
- ✓ Indian Incentive Program (IIP) - 5% rebate to prime contractors (**DFARS Clause 252.226.700**).
- ✓ Certified as a "Buy Indian" firm under the **Buy Indian Act 25 U.S.C.47**. Buy Indian regulations are included in the **Department of Interior Acquisition Regulations (DIAR) part 1480** and allows bureaus to set aside procurement contracts to firms with this status.



8(a) CERTIFIED

### CONTRACT VEHICLES



CONTRACT NO. 47QTCB22D0418

- ✓ 8(a) STARS III is a Best-in-Class contract designated by the Office of Management and Budget as a preferred governmentwide solution.
- ✓ \$50B program ceiling and five-year base period with one three-year option. This allows for long-term planning of large-scale program requirements.
- ✓ Contract types include fixed price (**FAR 16.2**), labor-hour (**FAR 16.602**), incentive (**FAR 16.4**), and time-and-material (**FAR 16.601**) terms.
- ✓ Ancillary services and/or equipment are permitted when integral and necessary to the IT services-based solution. This enables integrated IT services-based solutions.
- ✓ Enables federal clients to earn SDB credit.
- ✓ Pre-competed, easy-to-use contract with streamlined ordering procedures based on **FAR 16.505**.
- ✓ No protests on orders under \$10M, except on the grounds that the order increases the scope, period, or maximum value of the GWAC.
- ✓ Complimentary GSA team scope compatibility reviews for contract compliance.



CONTRACT NO. 47QTCB22D0418

#### Special Item Numbers (SINs):

511210	Term Software License
54151S	Information Technology Professional Services
OLM	Order-Level Materials (OLM)

- ✓ Multiple Award Schedule (MAS) is a Best-in-Class contract designated by the Office of Management and Budget as a preferred governmentwide solution.
- ✓ Contract types include fixed price (**FAR 16.2**), labor-hour (**FAR 16.601**), and time-and-material (**FAR 16.602**) terms.
- ✓ Offers blanket purchase agreements (BPA) to meet your strategic sourcing, compliance requirements, and socio-economic goals.
- ✓ Eligible federal, state, local, and tribal governments can issue an RFI or RFQ to vendors. Set aside requirements for one or more socio-economic categories including but not limited to small businesses and Native American Owned businesses.
- ✓ Enables federal clients to earn SDB credit.
- ✓ Pre-competed, easy-to-use contract with streamlined ordering procedures based on **FAR 16.505**.
- ✓ Complimentary GSA team scope compatibility reviews for contract compliance.

### PARTNERSHIPS